

## FCA US LLC Sales Summary Q4 2022

Model	Q4 Sales		Vol %	CYTD Sales		Vol %
	Curr Yr	Pr Yr	Change	Curr Yr	Pr Yr	Change
Compass	19,209	17,613	9%	86,175	75,642	14%
Wrangler	34,253	39,900	-14%	181,409	204,610	-11%
Gladiator	17,587	18,254	-4%	77,855	89,712	-13%
Cherokee	9,470	10,376	-9%	40,322	89,126	-55%
Grand Cherokee	50,800	74,717	-32%	223,345	264,444	-16%
Renegade	3,773	5,180	-27%	27,549	47,137	-42%
Wagoneer	5,943	5,328	New	36,219	5,349	577%
Grand Wagoneer	2,282	2,663	New	11,736	2,675	339%
<b>JEEP BRAND</b>	<b>143,317</b>	<b>174,040</b>	<b>-18%</b>	<b>684,614</b>	<b>778,711</b>	<b>-12%</b>
Ram P/U	105,255	134,616	-22%	468,344	569,388	-18%
ProMaster Van	18,905	14,184	33%	60,936	63,361	-4%
ProMaster City	5,713	3,118	83%	15,914	14,579	9%
<b>RAM BRAND</b>	<b>129,873</b>	<b>151,921</b>	<b>-15%</b>	<b>545,194</b>	<b>647,331</b>	<b>-16%</b>
200	0	10	-100%	2	15	-87%
300	2,330	2,031	15%	14,087	16,662	-15%
Pacifica	22,722	38,821	-41%	98,624	98,323	0%
<b>CHRYSLER BRAND</b>	<b>25,052</b>	<b>40,865</b>	<b>-39%</b>	<b>112,713</b>	<b>115,004</b>	<b>-2%</b>
Dart	0	5	-100%	4	10	-60%
Charger	17,414	16,891	3%	80,074	78,389	2%
Challenger	12,966	10,172	27%	55,060	54,314	1%
Viper	0	2	-100%	1	4	-75%
Journey	7	208	-97%	194	14,035	-99%
Caravan	1	81	-99%	27	3,037	-99%
Durango	15,890	13,004	22%	55,433	65,935	-16%
<b>DODGE BRAND</b>	<b>46,278</b>	<b>40,363</b>	<b>15%</b>	<b>190,795</b>	<b>215,724</b>	<b>-12%</b>
500	0	33	-100%	8	51	-84%
500L	0	13	-100%	8	190	-96%
500X	118	201	-41%	875	1,181	-26%
Spider	0	20	-100%	24	952	-97%
<b>FIAT BRAND</b>	<b>118</b>	<b>267</b>	<b>-56%</b>	<b>915</b>	<b>2,374</b>	<b>-61%</b>
Giulia	1,430	1,520	-6%	5,092	7,634	-33%
Alfa 4C	0	1	-100%	1	77	-99%
Stelvio	1,601	2,536	-37%	7,752	10,539	-26%
<b>ALFA ROMEO</b>	<b>3,031</b>	<b>4,057</b>	<b>-25%</b>	<b>12,845</b>	<b>18,250</b>	<b>-30%</b>
<b>FCA US LLC</b>	<b>347,669</b>	<b>411,513</b>	<b>-16%</b>	<b>1,547,076</b>	<b>1,777,394</b>	<b>-13%</b>